



SURETY BONDS: A CONTRACTOR'S COMPETITIVE EDGE

As a contractor, your ability to succeed in the fiercely competitive construction industry depends on your ability to complete jobs on time and within scope and budget. Surety bonds play a critical role in meeting these obligations, giving your clients tangible assurance that projects will be completed as promised.

At Insgroup,, you can rely on our skilled surety experts to give your company a competitive edge, whether you're an established contractor or requesting your first bond. Our understanding of your industry's dynamics, combined with our relationships with top-notch carriers, positions us to do far more than deliver bonds and forward paperwork. Instead, we partner with you to develop a customized strategy that capitalizes on opportunities, protects your interests, and benefits your bottom line.

\$4 BILLION
TOTAL BID BOND
IN 2022

\$1.43 BILLION
IN NEW BONDED
CONTRACTS LAST YEAR

200+ YEARS
OF COMBINED
BONDING EXPERIENCE

BENEFITS OF SURETY BONDS FOR FIRST-TIME BUYERS

Understanding surety bonds can seem overwhelming at first, but they're a must-have for contractors. Surety bonds are a three-party contract between you, the surety provider, and the project owner, essentially guaranteeing that the individual or organization who hired you will get what they paid for. If an incident occurs that impacts your ability to meet your contractual obligations, the surety provider can step in to offer technical expertise and/or extend financial support, quickly getting the project back on track.

CUSTOM STRATEGIES PROVIDE YOUR COMPETITIVE EDGE

Your provider's knowledge of surety complexities makes a big difference, and Insgroup's team has 200+ years of combined experience helping clients fend off risks and preserve profits. We have an established reputation for relentless client advocacy, integrity, and exceptional service. We deliver confidence by providing:

- **Unparalleled Market Access:** Our extensive experience ensures we can secure "hard to place" bonds that other brokers may not have the experience or marketplace clout to obtain.
- **Comprehensive Offering:** We provide a full range of surety services for projects of all sizes, including subcontractor pre-qualification, contract reviews, and managing relationships with your surety company.
- **Tailored Solutions:** We take the time to understand your business, then deliver customized strategies that align with your unique risk profile.
- **Expedited Bond Requests:** We annually provide your surety partners with pre-analyzed financial information and pertinent account updates to ensure your bond authority requests are handled promptly.
- **Client-Centric Innovators:** We value long-term relationships with our clients and will always treat you like a partner, not a number.
- **Transparency & Peace of Mind:** As your business evolves, our proactive stewardship approach helps you navigate the continually shifting risk landscape with confidence.

OUR AREAS OF EXPERTISE

Construction Bonds

- Performance Bonds
- Payment Bonds
- Bid Bonds

Commercial Bonds

- License Bonds
- Court Bonds
- Miscellaneous Bonds

Subdivision Bonds

- Site Improvement Bonds
- Maintenance Bonds
- BRE/DRE Bonds

Surety Services

- Bid positioning
- Performance & payment
- Miscellaneous license & permitting
- Fidelity bonds

To learn more, contact:



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