
Empowering Better Decisions Employee Benefits



INSGROUP
A BALDWIN RISK PARTNER

The employee benefits experts at Ingroup, a Baldwin Risk Partner, understand the critical role a comprehensive benefits package plays in attracting and retaining top-notch colleagues. By leveraging data analytics and benchmarking, our advisors develop and implement benefits programs that bring financial security and wellness together in an integrated approach designed to help clients reach their bottom-line goals.

Our consultative strategy helps clients solve their toughest employee benefits and human resource challenges, cultivating solid benefits solutions that give employers peace of mind and earn employee trust. When you take care in the care you give, the possibilities for the future are endless.

For more than 40 years, we have established a reputation for relentless client advocacy, integrity, and exceptional service. As a BRP Partner, Ingroup brings together the shared expertise of all its colleagues across the Southwest, as well as Partners from coast to coast, providing carefully constructed insurance programs and world-class client service for employee benefits for businesses. We're passionate about delivering the peace of mind needed for clients to pursue their future with confidence.



What We Offer:

Our distinctive approach coordinates the design and implementation of tailored benefit plans to deliver solutions that are cost-effective, consistent with each client's values, and competitive among their peers. Our comprehensive solution includes:

- Plan design and strategic planning
- Underwriting and actuarial services
- Claims and utilization analysis
- Alternative premium funding
- Internal benefits consulting
- Financial forecasting
- Wellness planning tools, screenings, and campaigns
- 401(k), 403(b) group planning
- Custom-branded employee benefit communications
- HR technology consulting and online tools
- Compliance audit checklists
- ACA strategic guidance and educational compliance webinars



What Sets Us Apart

Our clients benefit from highly tailored plan design, high-tech enrollment, comprehensive compliance services, and cutting-edge benefits administration technology. Providing high-quality solutions at the lowest possible cost is how we ensure success for best-in-class companies.

HIGHLY TAILORED, ANALYTICS-BASED PLAN DESIGN

We use analytical and visual business intelligence tools to reveal cost drivers and assess plan efficacy, developing Key Performance Indicators (KPI) and Return on Investment (ROI) metrics to help clients understand how to balance cost against plan design and efficacy.

CUTTING-EDGE BENEFITS ADMINISTRATION TECHNOLOGY

Our innovative technology platform delivers best-in-class employee benefit services, providing access to dynamic dashboards, plan modeling tools, and real-time performance tracking and reporting.

COMPREHENSIVE COMPLIANCE SERVICES

We continuously update our clients about the rapidly changing laws and regulations that affect employee benefits programs, and ensure their current programs are compliant with ERISA and Department of Labor (DOL) requirements.

CUSTOMIZED & STRATEGIC EMPLOYEE COMMUNICATIONS

Our advisors expertly convey benefit plan information and important updates that help employees understand and appreciate the financial protection made available to them as part of their overall compensation package.

EXCEPTIONAL CARRIER RELATIONSHIPS

With our deep, longstanding partnerships with insurance companies at both the national and local level, we are well-positioned to negotiate and structure optimized programs for our clients.

INTERNATIONAL EMPLOYEE BENEFITS

From comprehensive benefit strategies for expatriate employees to temporary coverage for workers traveling abroad, we help solve international insurance challenges across more than 164 countries.

WELLNESS PLANNING TOOLS AND RESOURCES

Our expert advisors help clients manage the demands on their health plans by implementing wellness programs designed to increase productivity and engagement while still containing the long-term costs of medical plans.

Cost-Effective Plan Design

Our robust technology platform gives clients access to plan modeling calculators with flexible filters. Prior to open enrollment, one client used this feature to analyze both the positive and negative financial and personnel impacts of the various benefits models being considered. They were able to pinpoint pharmaceutical plan designs that would ultimately be most beneficial to employees while still containing costs to their organization.

Mobile Enrollment Made Easy

Our cutting-edge technology solutions help streamline open enrollment, even when employees are remote. One client recently had 300 employees successfully enroll in all their benefits while they were working remotely due to the COVID-19 pandemic. With our advanced technology, they were able to present benefit options, offer a venue for Q&A, and ultimately allow selection and enrollment of benefits via mobile device.

Employee Benefit Centers of Excellence and Resources

BRP has amassed the largest and deepest set of resources provided by a brokerage firm aligned for the purpose of serving the middle market. These teams are typically only provided to the Fortune 500 companies and require additional cost. At BRP, we believe in making these teams and resources available to all of our clients.

- Private Equity & Venture Capital
- PEO & PEO Exit
- Merger & Acquisition Due Diligence
- No Risk Funding – BRP only market
- Employee Care Center
- BRP Private Exchange
- Salt Margin (ancillary lines of coverage)
- Medicare Practice Group
- Global Benefits
- Cure8

Benefits Team

Your local benefits team will be comprised of members who are aligned to help you reach your goals without compromise. Each individual listed below will be dedicated to insuring the success of your program.

- Lead Advisor
- ERISA Attorney & Compliance Director
- Local Practice Leader
- Underwriter & Actuary
- Executive Client Relationship Manager
- Population Health & Wellness Director
- Senior Account Manager
- Pharmacist
- Account Manager
- Medical Director

To learn more about our employee benefits solutions, contact:



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